

# Questionnaire configuration



Salesman / agency: \_\_\_\_\_

Date: \_\_\_\_\_

Customer company: \_\_\_\_\_

Customer contact: \_\_\_\_\_

Send offer until: \_\_\_\_\_

Offer to:  Customer \_\_\_\_\_  Distributor \_\_\_\_\_  
E-Mail Customer

## About production site

- 1 Kind of product (industry) \_\_\_\_\_
- 2 Production output (sqm/day) \_\_\_\_\_
- 3 Shifts per day (number) \_\_\_\_\_

## About the machine:

- 4 Machine suggestion (if available) Type: \_\_\_\_\_ Configuration \_\_\_\_\_
- 5 Machine integration  stand alone  in line maximum dimensions: \_\_\_\_\_
- 6 Required feed speed (m/min) \_\_\_\_\_
- 7 Current sanding process (machine type / manual) \_\_\_\_\_

## About workpieces

- 8 Kind of material(s) incl. details, e.g. cross veneer \_\_\_\_\_
- 9 Minimum dimensions (mm) L: \_\_\_\_\_ W: \_\_\_\_\_ H: \_\_\_\_\_
- 10 Maximum dimensions (mm) L: \_\_\_\_\_ W: \_\_\_\_\_ H: \_\_\_\_\_

## About sanding result (please fill in relevant lines)

- 11 Requirements:  Calibration  solid wood sanding  veneer sanding  
 lacquer sanding  filler sanding  high gloss sanding  
 other: \_\_\_\_\_
- 12 Required final grit:
  - 12.1 Required final grit after calibration \_\_\_\_\_
  - 12.2 Required final grit after wood fine sanding \_\_\_\_\_
  - 12.3 Required final grit after lacquer sanding/filler sanding \_\_\_\_\_
- 13 calibrating: stock removal \_\_\_\_\_
- 14 lacquering: kind of lacquer (UV / water-based) \_\_\_\_\_
- 15 lacquer coating process (manually / automatically / quantity) \_\_\_\_\_
- 16 brushing:  sanding  structuring  cleaning
- 17 condition before sanding (pre-sanded, characteristic of material etc.) \_\_\_\_\_
- 18 next step in production process \_\_\_\_\_

## Special items (electrics, software, safety) / further notes / attachments

(please name and attach customers specification, test records, pictures, drawings => if not available, put 'n/a')

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